

## Biochemistry and Chemistry Project Analyst

Job Role: Biochemistry, Biotechnology, Clinical Research, Biochemistry, Chemical Engineering, Medicinal Chemistry, Pharmaceutical Chemistry, Clinical Research, Biomedical Engineering, Chemical Engineering, Business Development, Business Development, Patents, Technology Transfer

Job Hours: Full-Time

Sector: Industry

Location: United States

Company: Nerac, Inc.

Salary: Commensurate with Experience

Posted Date: Wednesday, June 11, 2008

Nerac Inc., based in Tolland, CT, is a research and advisory firm for companies developing innovative products and technologies. Our analysts deliver custom assessments of product and technology development opportunities, competitive intelligence, intellectual property strategies, and compliance requirements.

What we do directly impacts a company's ability to succeed in a continually shifting landscape. People that want to have an immediate impact, work with Nerac.

### Nerac Analysts:

Conduct primary and secondary research utilizing various resources including, but not limited to, financial analysis, scientific and technical publications, journal articles, patents, in-house databases and conference papers/presentations

Meet and consult with clients to understand and provide solutions for business and growth strategies

Lead the development of written research reports and data-driven solutions/systems while collaborating intensely with globally dispersed teams

Forecast industry trends, author industry reports and provide thought-leading insight to marketing efforts

Add value through business development and renewal efforts via client group meetings and sales initiatives

### Project Analyst Responsibilities/Experience:

Participation in teams comprised of Analysts with diverse backgrounds in scientific and technical disciplines, as well as marketing, business development and financial expertise.

- Direct involvement with clients to develop an understanding of critical problems facing research and business executives and demonstrate problem-solving skills by proposing actionable solutions.

- Public speaking at industry events, formal presentations to clients and publication of written technical and marketing literature.

- Thought-leadership via analysis of emerging issues & opportunities and integration into a client's product development & launch processes, competitive strategy and marketing direction.

### Projects include:

R&D Solutions, Competitive Review/Analysis, Technology Assessment/Landscape, Commercialization Strategies, and Specialty Services

### Required Qualities/Characteristics:

The Technology Solutions Project Analyst position requires a Bachelors of Science plus Masters and/or PhD in Chemistry, Biochemistry or Chemical Engineering. A minimum of 10 years experience is required (15+ years preferred).

A demonstrated track record of presenting complex ideas/solutions, distilled into

straightforward, provocative concepts is a must.

- Experience in biochemistry, biotechnology, medicinal chemistry or other clinical laboratory research and development. Pharmaceutical or supporting industry experience preferred.
- Experience with clinical trials, including study coordination, data management, project management and business development.
- Knowledge of current government regulations and/or policies
- Demonstrative industry thought-leadership through analysis of emerging trends via white papers, journal articles, blogs, and/or marketing vehicles
- Proficient public speaking skills both internally and externally, including but not limited to industry events, media, and formal client presentation
- Strong analytical skills, both qualitative and quantitative
- Deep intellectual curiosity about industry trends and emerging technologies
- Creativity/originality in finding the right solutions for clients
- Entrepreneurial, enthusiastic, collegial, and collaborative approach to work
- Exceptional organizational skills, attention to detail and ability to multitask
- Demonstrated ability to cultivate a network of valuable contacts
- Ability to work with globally located team members
- Superior communication (speak, write, listen, presentation) skills
- Excellent Microsoft Office skills (Excel, PowerPoint, Access)
- Ability to travel 10-20% of the time
- Fluency in second language and international exposure a plus!
- Good sense of humor also a plus!

APPLY ON-LINE (click link below):

<http://www.newscientistjobs.com/jobs/jobseeker/applyforajob.aspx?id=200031253&clone=chemweb>